

Quicken Loans–Mortgage Banker - <http://www.quickenloanscareers.com>

Who We Are

We're the #1 online mortgage lender in America, closing loans in all 50 states, and we've grown to be one of the largest full-service residential mortgage lenders in the country. There's a simple reason we've won the J.D. Power Award for Highest Client Satisfaction four years in a row: We care about the people we work with.

If you're tired of a stuffy, bureaucratic workplace then you'll be delighted to find something different. We strive to create a creative, fun and collaborative environment you simply won't find anywhere else. We've been on Computerworld's "Top Places to Work in IT" for nine years running, hitting #1 in 2013 and have been named to Fortune's list of "100 Best Companies to Work For" for the past 11 years, ranking as high as #2.

What You'll Do/Need

Are you looking for a career where you can truly be proud of what you do and make an impact on your client's lives? That's what our mortgage bankers do every day. They speak to clients who are already looking to purchase or refinance their homes, so you won't be doing any cold calling! You'll be the financial expert developing a solution to help them achieve their personal and financial goals as well as guiding your client through the mortgage process.

Responsibilities

- Consult with clients about current and future needs to help achieve their financial goals
- Give every client the best customer service in the industry
- Own and build your business within Quicken Loans with the support of our team
- Use state-of-the-art technology to conduct credit, underwriting and financial analyses to qualify clients for various loan programs
- Develop relationships and monitor past client mortgages for future opportunities
- Advise and educate clients on the home buying process and how to better manage their mortgages
- Assist clients through the loan process from application to closing
- Continuously challenge yourself to grow, learn and advance throughout your career

Requirements

- Various work backgrounds and experience levels - no lending experience necessary
- Ability to work various schedules including nights and weekends, often for more than 50 hours a week
- Ability to attend six weeks of paid industry-leading training
- Passion, great communication skills, self-motivation, positive attitude and competitive spirit
- Desire to take your career to the next level

What You'll Get

- Base salary plus a great incentive pay plan that averages \$45-\$55K in the first year, \$65-\$80k in the second year and \$85-\$125k in the third year
- Excellent benefits package that includes a 401(k) match, medical, dental, vision and much more
- Six weeks of intense, industry-leading mortgage banker training
- Opportunities to participate in professional and personal development programs that include empowerment coaching, leadership training and ongoing personal growth training
- A team that supports you, challenges you and makes you laugh

Why We're Different

Corporate politics not your strong suit? The anti-corporate culture of Quicken Loans gives our team members the initiative to build solutions *together* and grow both personally and professionally. At Quicken Loans, we're in the business of putting roofs over our clients' heads, but we certainly aren't putting ceilings on our team members' careers. If you're interested in working in a place with a philosophy that's truly different, apply today.

Quicken Loans is an equal opportunity employer.