



## Howard Hanna Real Estate partners with JOHN CARROLL UNIVERSITY

Offers the Hanna Gold Advantage Program... Whether you are moving locally or globally, the Hanna Gold Advantage program is designed to offer cash rewards & credits on real estate, mortgage, title, insurance and retail services.

**ADVANCE REGISTRATION:** To take advantage of the benefits, you must register with Howard Hanna's Relocation & Business Development Department, prior to contacting a Realtor.

Free Registration can be completed as follows:

- **On-Line - [www.hannagoldadvantage.com](http://www.hannagoldadvantage.com)  
Register for Benefits - Click JOHN CARROLL UNIVERSITY**
- **Click here to go direct to on-line registration form ...create hyperlink**  
<http://hannagoldadvantage.com/form.aspx?cid=232>
- **Call the Hanna Gold Advantage Registration Desk - 1.800.656-7356 ext 1307**

### **BENEFITS AVAILABLE:**

- ✓ **Cash reward equal to 5% of the Gross Commission with Howard Hanna matching an additional 5% royalty to John Carroll University when PURCHASING A HOME.** You must register with Howard Hanna Relocation & Business Development, in advance of working with a Howard Hanna Sales Associate.
- ✓ **Cash reward equal to 5% of the Gross Commission with Howard Hanna matching an additional 5% royalty to John Carroll University when SELLING A HOME.** You must register with Howard Hanna Relocation & Business Development, in advance of working with a Howard Hanna Sales Associate.
- ✓ A free consultation with a **Hanna Financial Loan Officer**
- ✓ **Hanna Financial offer - \$400 credit towards closing costs** when you obtain your (Mortgage) using Howard Hanna Mortgage and close with Barristers (Title and Escrow).
- ✓ **Competitive rates on a full line of Insurance Services** through Howard Hanna Insurance Services (mortgage, auto, home, health, etc.).

- ✓ **Retail Alliance Service Partner discounts and corporate priority services** on various services (ie, moving services, carpeting, home improvements, security systems, etc.)

**ELIGIBILITY:** You must register with Howard Hanna's Relocation & Business Development Department and use the services of the Howard Hanna designated Sales Associate. The commission and closing cost discount applies to residential or commercial properties that are purchased or sold. All other discounts and services must be coordinated through Howard Hanna. *If you are currently working with a Howard Hanna Sales Associate, or if you contact a Howard Hanna Sales Associate prior to registration, these benefits do not apply.*

#### **HOW THE CASH REWARDS WORKS:**

**PURCHASING A HOME: (example)** - When you register with Howard Hanna Relocation & Business Development you will be assigned a Howard Hanna Sales Associate. **Once you close on your Home Purchase, using the services of the assigned Sales Associate, you will receive 5% of the Gross Commission with Howard Hanna matching an additional 5% royalty to John Carroll University.**

Example: If the Sale Price of the home is \$200,000 and the commission paid by the seller is 7% (\$14,000). You receive a check for 5% of \$14,000 or \$700.00 with Howard Hanna matching royalty \$700 to John Carroll University (checks are mailed 7-10 days after closing).

Additionally, when your mortgage and closing is handled by Hanna Financial (Mortgage, Title and Escrow). You will receive a \$400 Closing Cost Credit.

**TOTAL CASH REWARDS ON HOME PURCHASE - \$1,100**

**SELLING A HOME: (example)** - When you register with Howard Hanna Relocation & Business Development you will be assigned a Howard Hanna Sales Associate. **Once you close on your Home Sale, using the services of the assigned Sales Associate, you will receive 5% of the Gross Commission with Howard Hanna matching an additional 5% royalty to John Carroll University.**

Example: If the Sale Price of the home is \$200,000 and you paid a 7% (\$14,000). You receive a check for 5% of \$14,000 or \$700.00 with Howard Hanna matching royalty \$700 to John Carroll University (checks are mailed 7-10 days after closing).

**TOTAL CASH REWARDS ON HOME SALE - \$700**

**RELOCATION SERVICES:** Howard Hanna's Relocation & Business Development Department offers a full range of various relocation related services:

- Counseling employees moving into the area
- Providing information when moving nationwide
- Providing information for employees purchasing a second home nationwide
- Area information packages - Neighborhood tours
- School reports and cost of living information nationwide.

**This is an advance registration program** ... you must register with Howard Hanna Relocation & Business Development before working with a Howard Hanna Sales Associate.