



# Data is a team sport

*Most discussions of decision making assume that only senior executives make decisions or that only senior executives' decisions matter. This is a dangerous mistake. Decisions are made at every level of the organization, beginning with individual professional contributors and frontline staff. Every single choice and decision is extremely important in order to become a knowledge-based organization.*

*– Peter Drucker*

## **Goal 3: Engaged Campus Community**

*John Carroll will nurture a dynamic, collaborative and future-oriented institutional culture predicated on student, faculty, staff and alumni engagement to achieve operational excellence and competitiveness.*

**Objective #3 Continuous Improvement:** Advance a culture of mission-centered and data-informed decision making for institutional improvement.

- Ask good questions
- Analytic Competency
- Common barriers
- JCU access to data





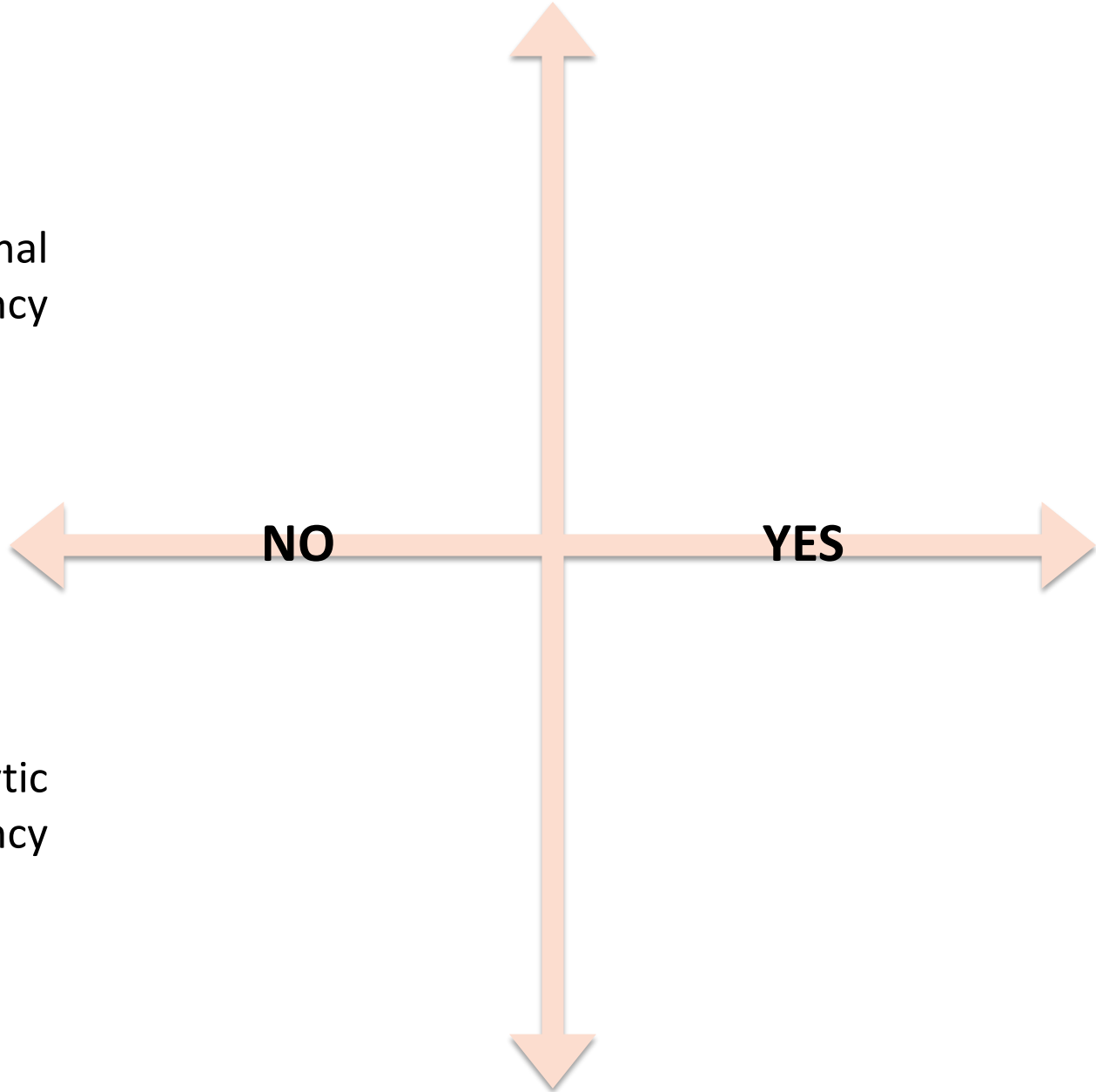
“Without data, all anyone has are opinions. Data elevates the probability that you’ll make the right decision.”

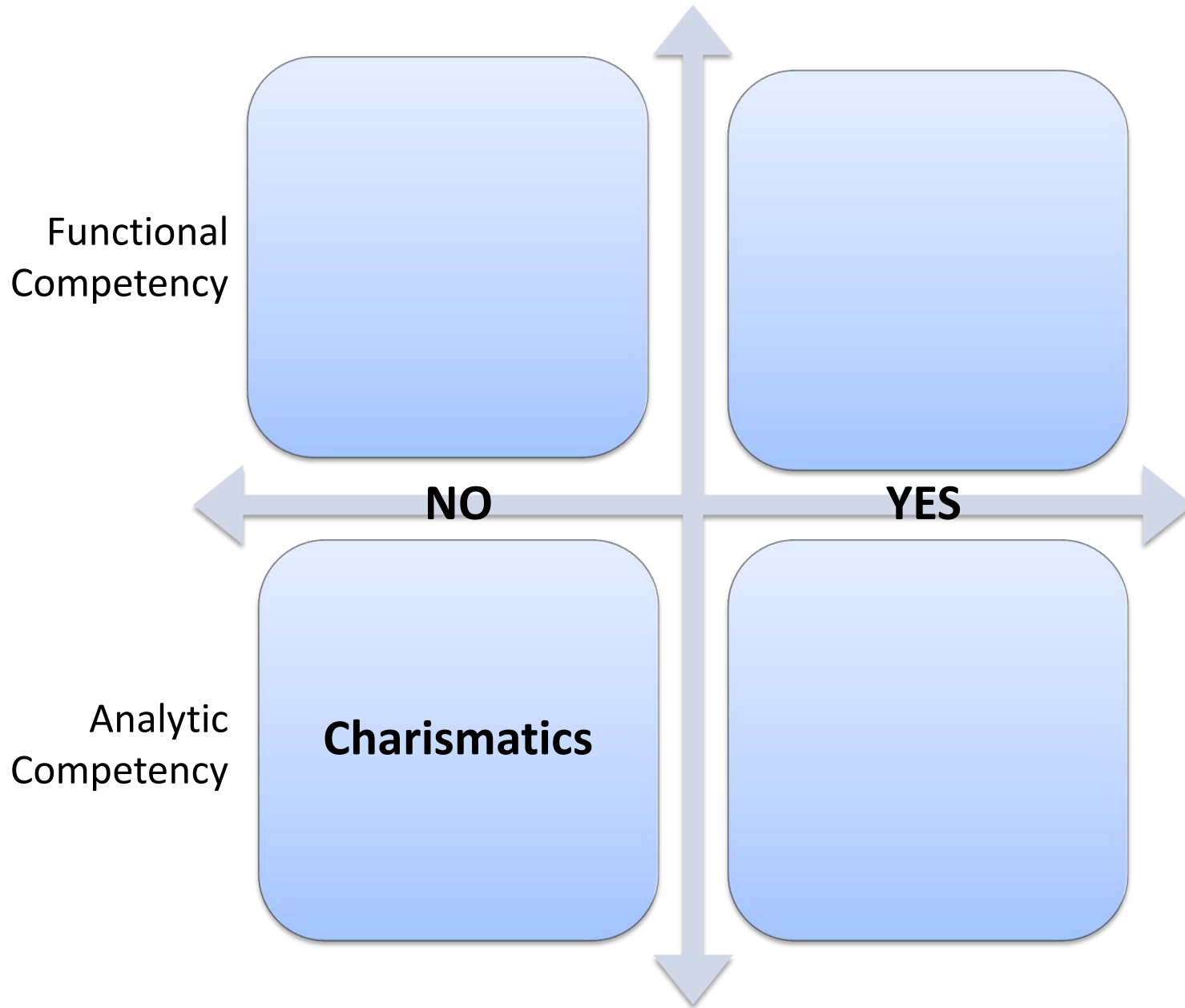
Functional  
Competency

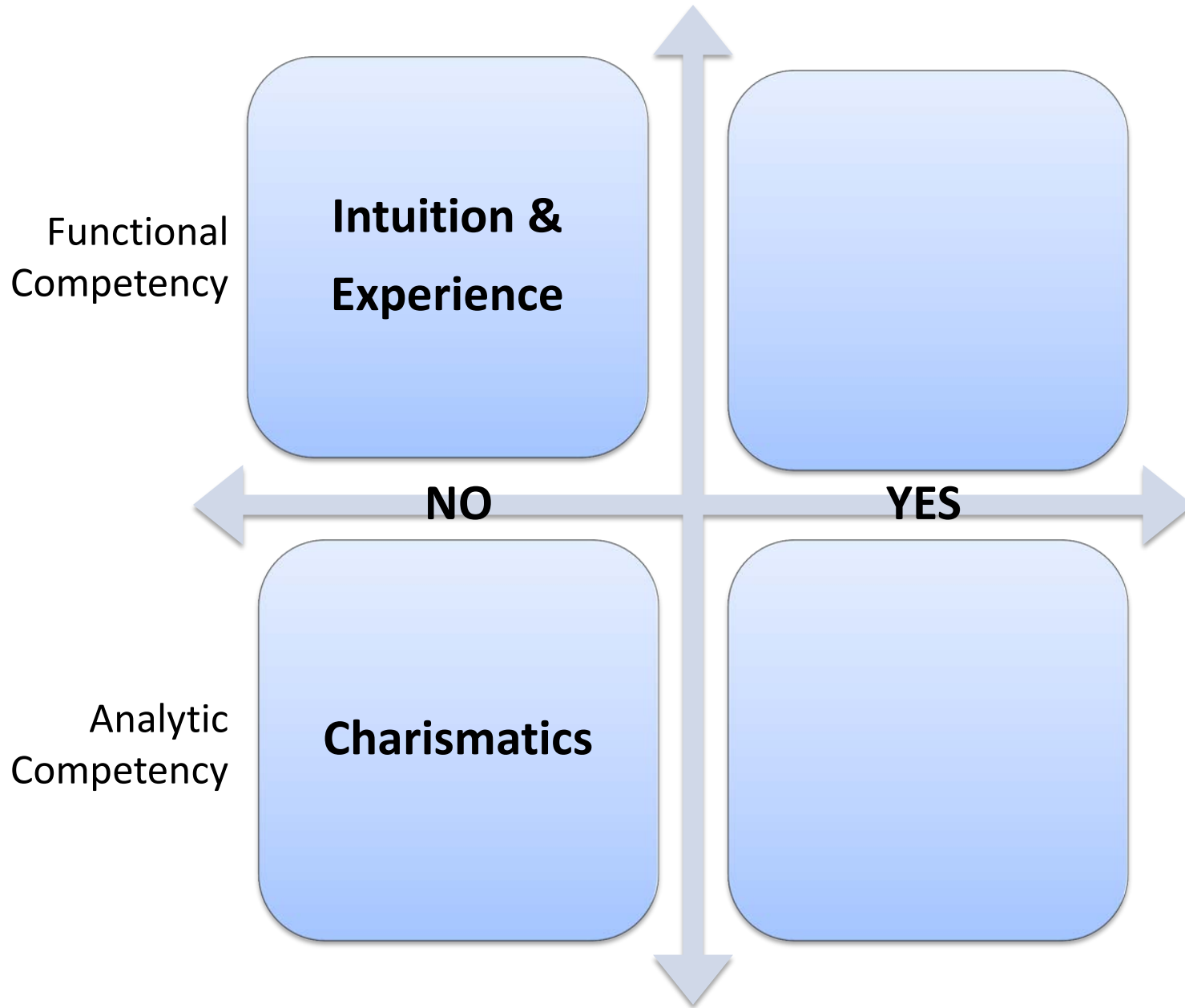
**NO**

**YES**

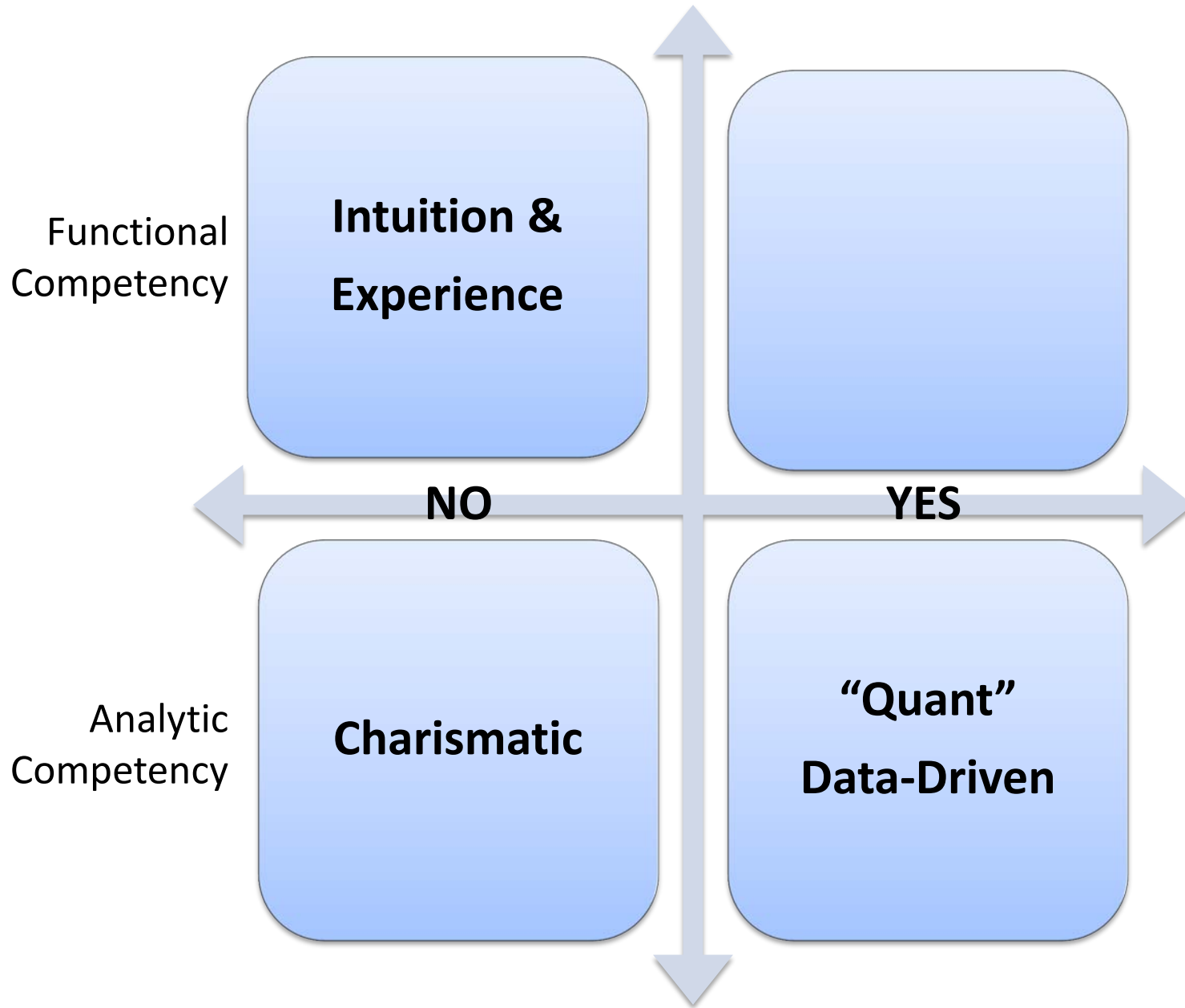
Analytic  
Competency

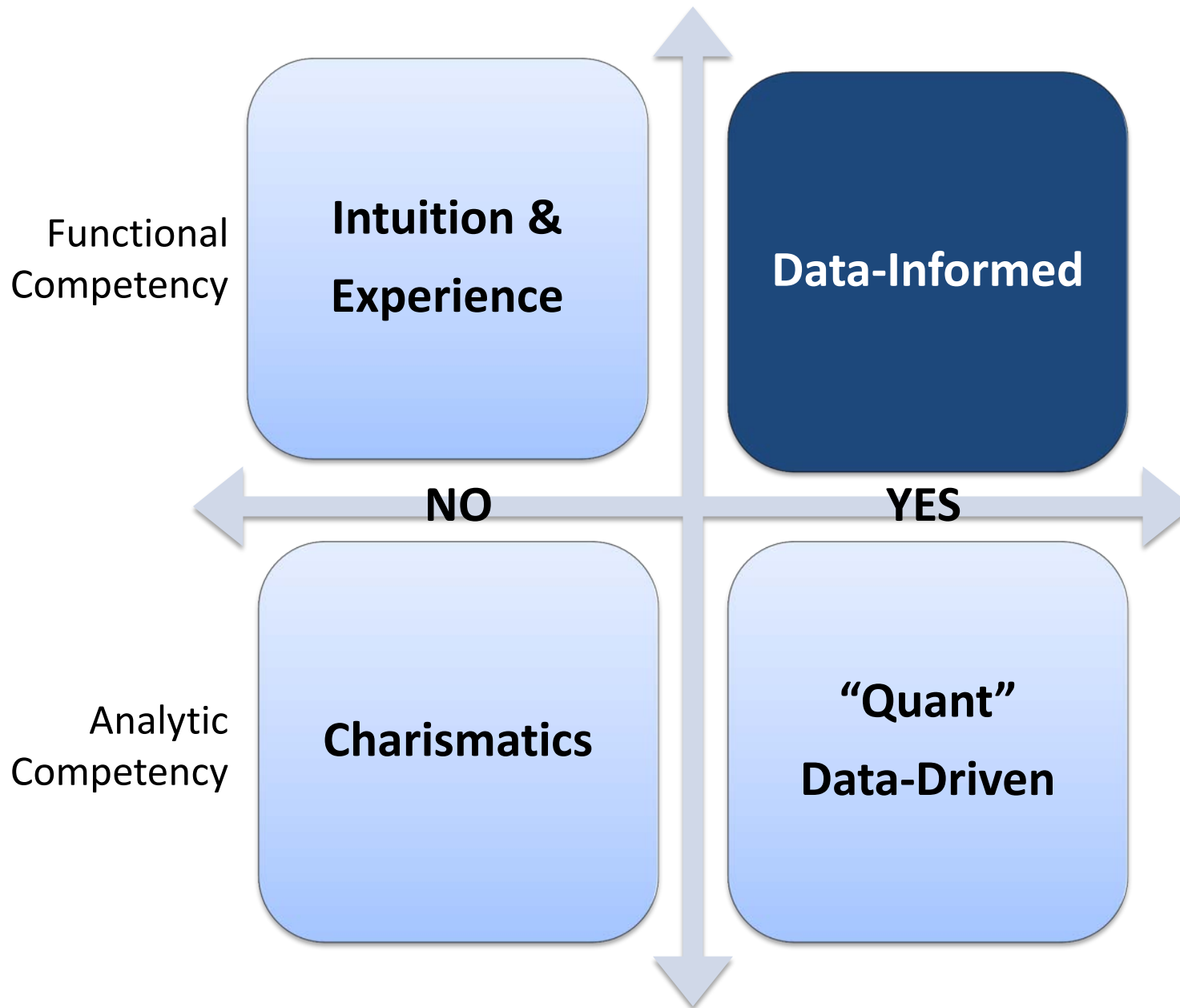










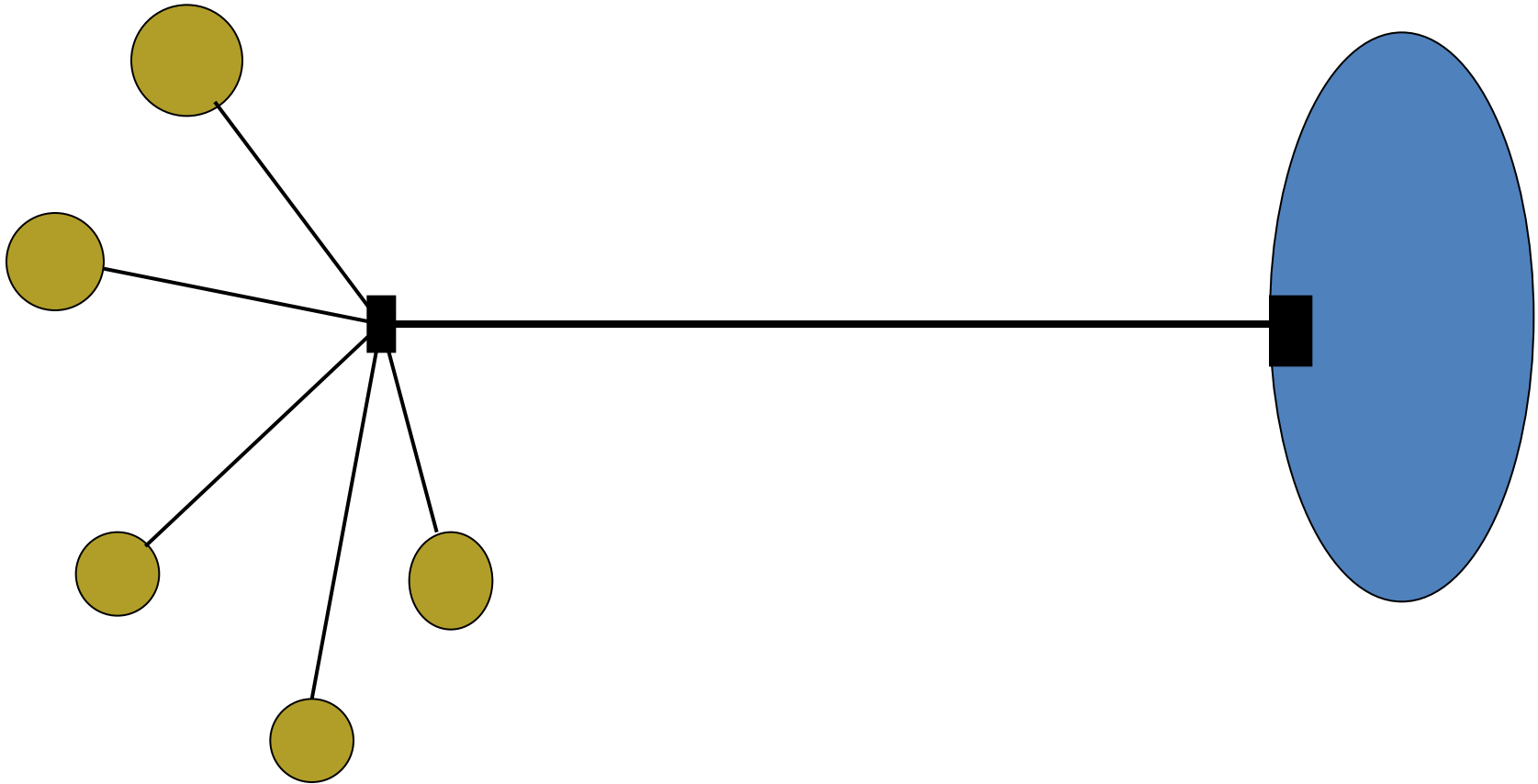


Foreign aid workers were tasked with aiding a rural village in a developing country. One of the features of village life that experts noticed was the considerable time the women spent traveling quite long distances together to a water source to bring back water in jars to their huts.

The experts considered this problem and came up with a fairly low-tech solution to ease the women's burden: they created a pump and water pipe system from the water supply and installed taps in each hut. Then, instead of walking several times a day to pick up the water, the women could fill up their jars as often as they wished at their huts.

The experts waited for the praise and thanks of the villagers and were astounded instead by a hostile reaction: collectively, the women all refused to use the taps!

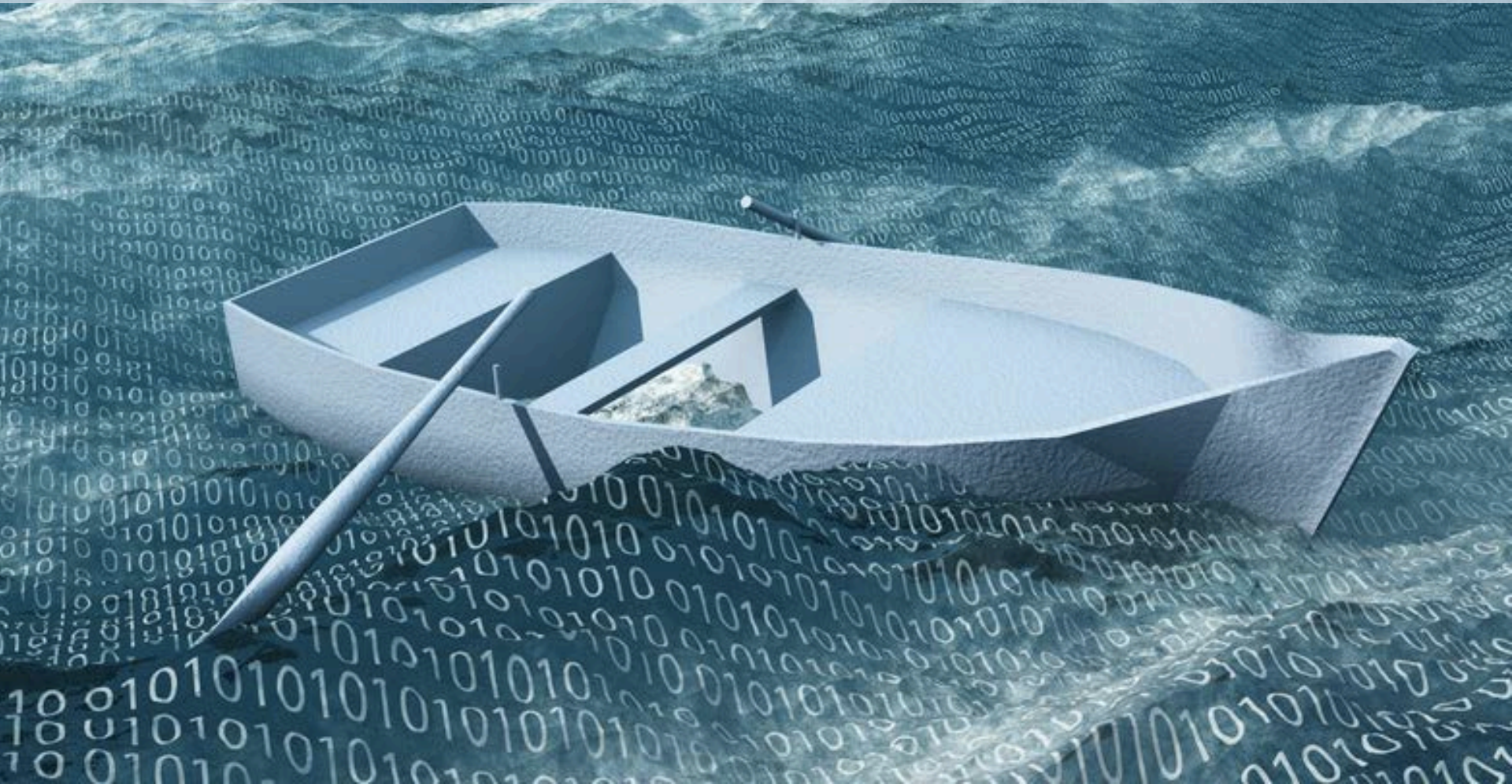
# The Water Delivery System



***What went wrong?***

- Foreign aid workers were tasked with aiding a rural village in a developing country.
- One of the features of village life that experts noticed was the considerable time the women spent traveling quite long distances together to a water source to bring back water in jars to their huts.
- The experts considered this and came up with a fairly low-tech solution to ease the women's burden: they created a pump and water pipe system from the water supply and installed taps in each hut.
- Then, instead of walking several times a day to pick up the water, the women could fill up their jars as often as they wished at their huts.
- The experts waited for the praise and thanks of the villagers and were astounded instead by a hostile reaction.
- collectively, the women all refused to use the taps

**Every day**, we create 2.5 quintillion bytes of **data** — so much that 90% of the **data** in the world today has been created in the last two years alone





# “Bigness” is only 20% of data’s personality



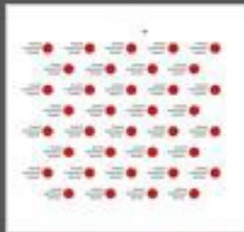
## VOLUME



Data at Rest

Terabytes to  
exabytes  
of existing data  
to process

## VELOCITY



Data in Motion

Streaming data,  
milliseconds to  
seconds to  
respond

## VARIETY



Data in Many  
Forms

structured,  
unstructured,  
text, multimedia

## VERACITY



Data in Doubt

Uncertainty due to  
data inconsistency &  
incompleteness,  
ambiguities,  
latency, deception  
and model  
approximations

## VALUE



Data Quality

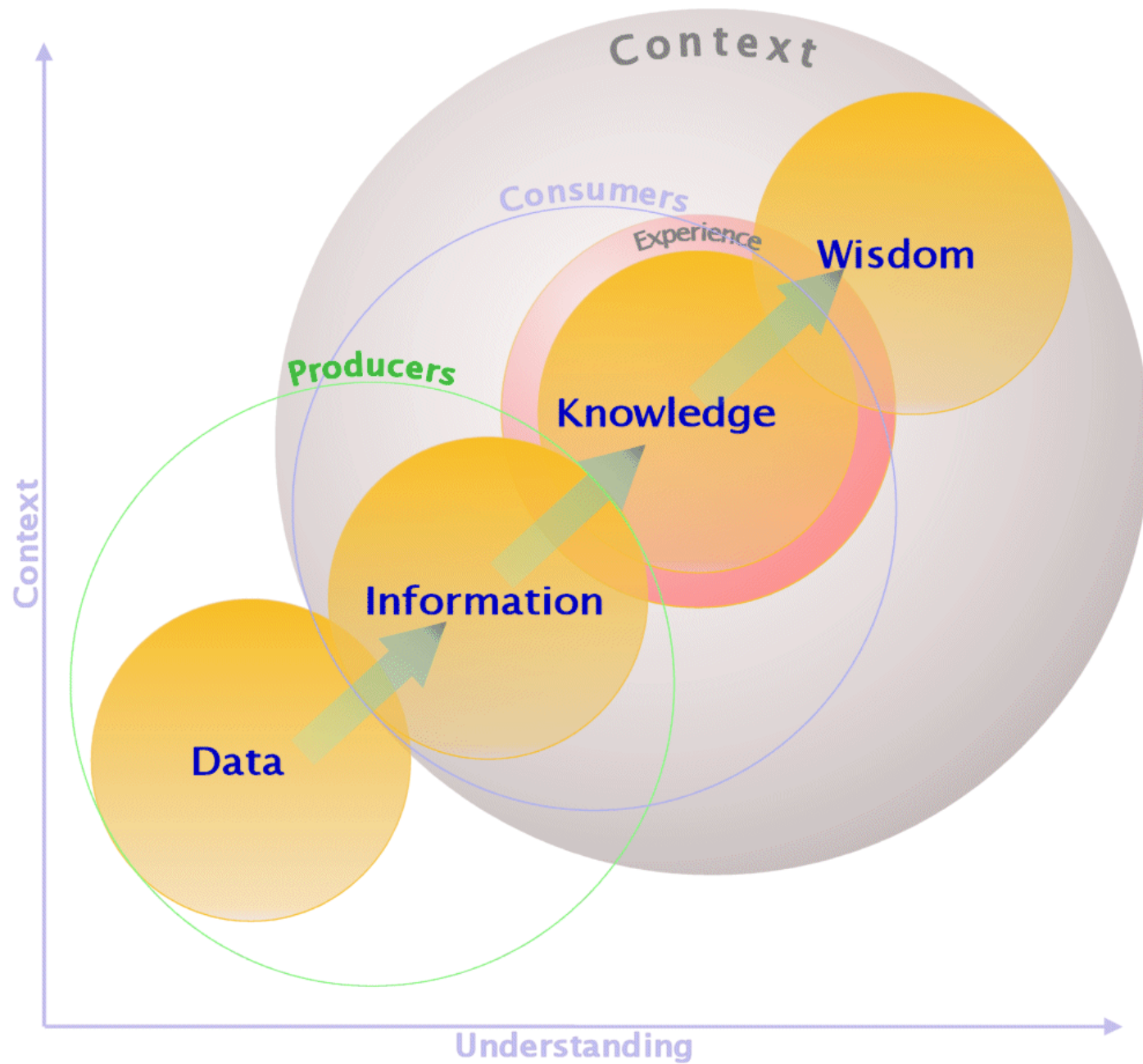
The ability of  
the data to  
add value into  
the decision-  
making  
process.



Information



Data



# What is data analytics?

Analytics is not a singular action. It is a process that begins with a strategic question, moves on to gathering and analyzing the appropriate data “with an eye toward prediction and insight”, displaying the findings in ways which the audience will find compelling and actionable, and finally creating a feedback loop to address the original question and possibly create new ones.

Bichsel (2012)



## Data



## Information



## Knowledge

*What happened ?*

*What will happen?*

*What did happen?*

*What is happening?*

*What should we do?*

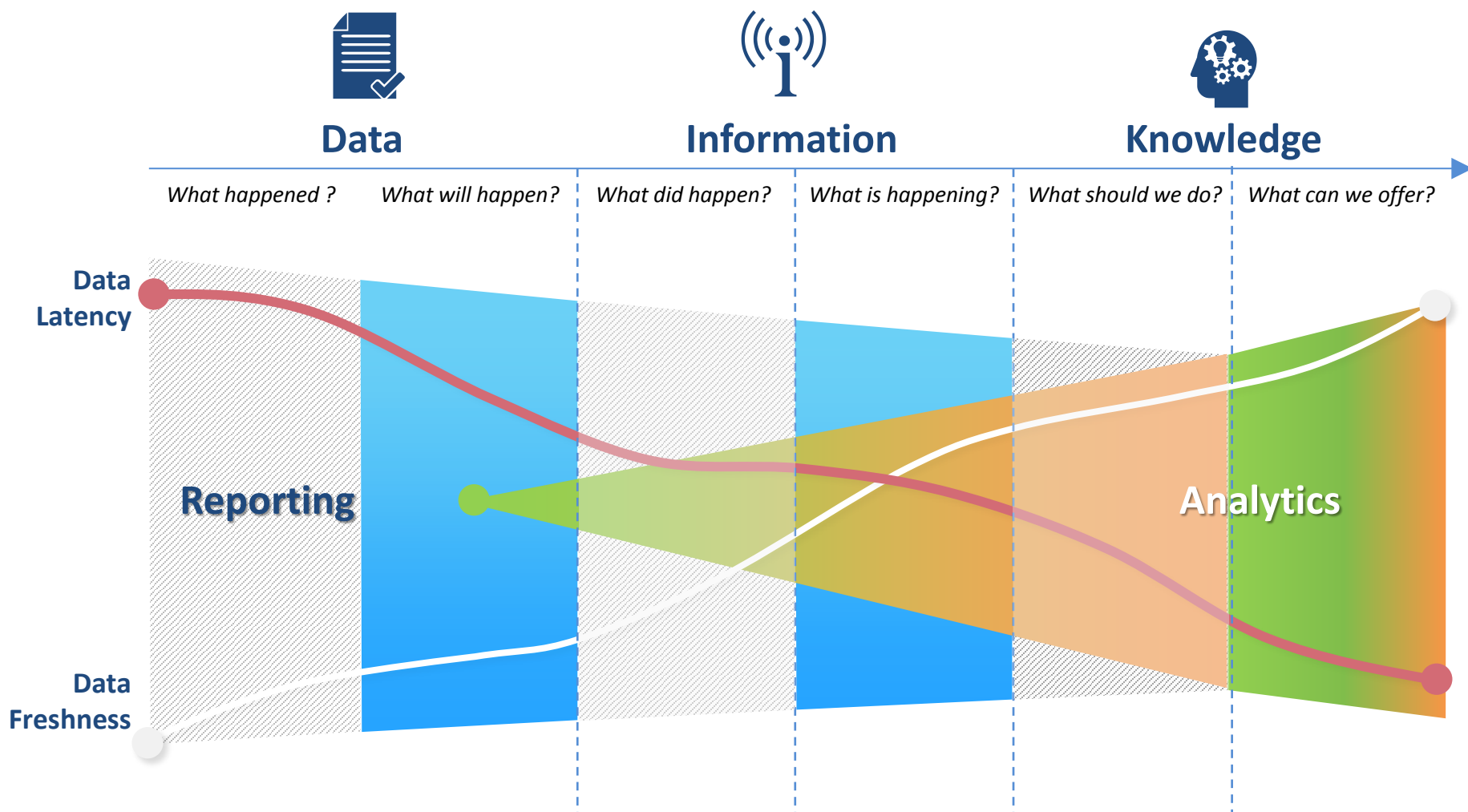
*What can we offer?*

Data  
Latency

Reporting

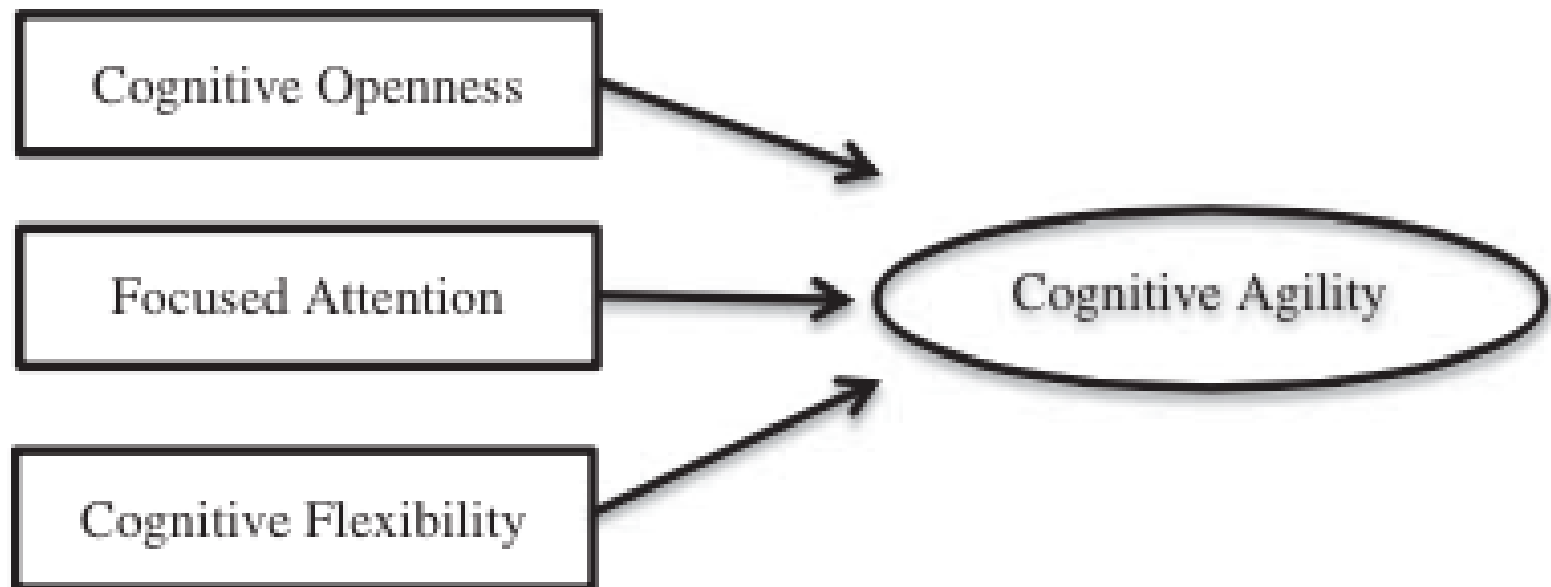
Data  
Freshness

Analytics



TRADITIONAL	DYNAMIC
Single Decision	Ongoing Decisions
Independent	Interdependent
Static	Dynamic
No-time pressure	Real-time
Transparent	Opaque
Linear	Non-Linear
Simple	Complex

# Cognitive Agility



**FIGURE 1. FORMATIVE CONSTRUCT OF COGNITIVE AGILITY**

Good, D. (2014). Predicting real-time adaptive performance in a dynamic decision-making context. *Journal of Management & Organization*, 20(06), 715–732. doi:10.1017/jmo.2014.54

# The 5 As for Analytic Competency



# The 5 As



## Ask

This involves compiling a list of critical questions about what knowledge or data is being sought. The key here is to ask good questions, because that's how you get good answers.



## Acquire

Accessing information isn't as easy as it used to be. This stage involves accessing and collecting informational materials from the most appropriate digital and non-digital sources.



## Analyze

With all the raw data collected we must now authenticate, organize, and arrange it all. This stage also involves ascertaining whether information is true or not, and distinguishing the good from the bad.



## Apply

Once data is collected and verified, and a solution is finally created, the knowledge must then be practically applied within the context of the original purpose for the information quest.



## Assess

This involves open and lively discussions about how the problem-solving journey could have been made more efficient, and how the solution created could be applied to challenges of a similar nature.



global digital  
citizen foundation





# ASK

- Understand the problem and its context
- Permission to swirl
- Ask: What is the goal of the question or ideal “future state”?

*How many freshmen do  
we have on campus?*





- **How many?**
  - Actual number, FTE?
- **Freshmen**
  - By start term, by credit hours?
- **Do We Have**
  - Who is asking?
- **On Campus**
  - Total? *Living* on Campus?  
*Literally* on campus?
- **Bonus: WHY are you asking?**



# ACQUIRE

- Where does the right information reside?
  - Scan for secondary data sets
  - Separate potential knowledge from noise
  - Gather from everywhere
  - Clean up the data, but do not obsess about “clean” data
- 
- Stay mindful: Are new questions emerging?



# ANALYZE

- Exploratory Analysis turns to Explanatory Analysis
- Organize and triangulate
- Work independently AND collaboratively
- Assess the currency and validity of the data
- Rapid iteration
  - Different visual displays and context

Be sure you can answer “So What?”



# APPLY

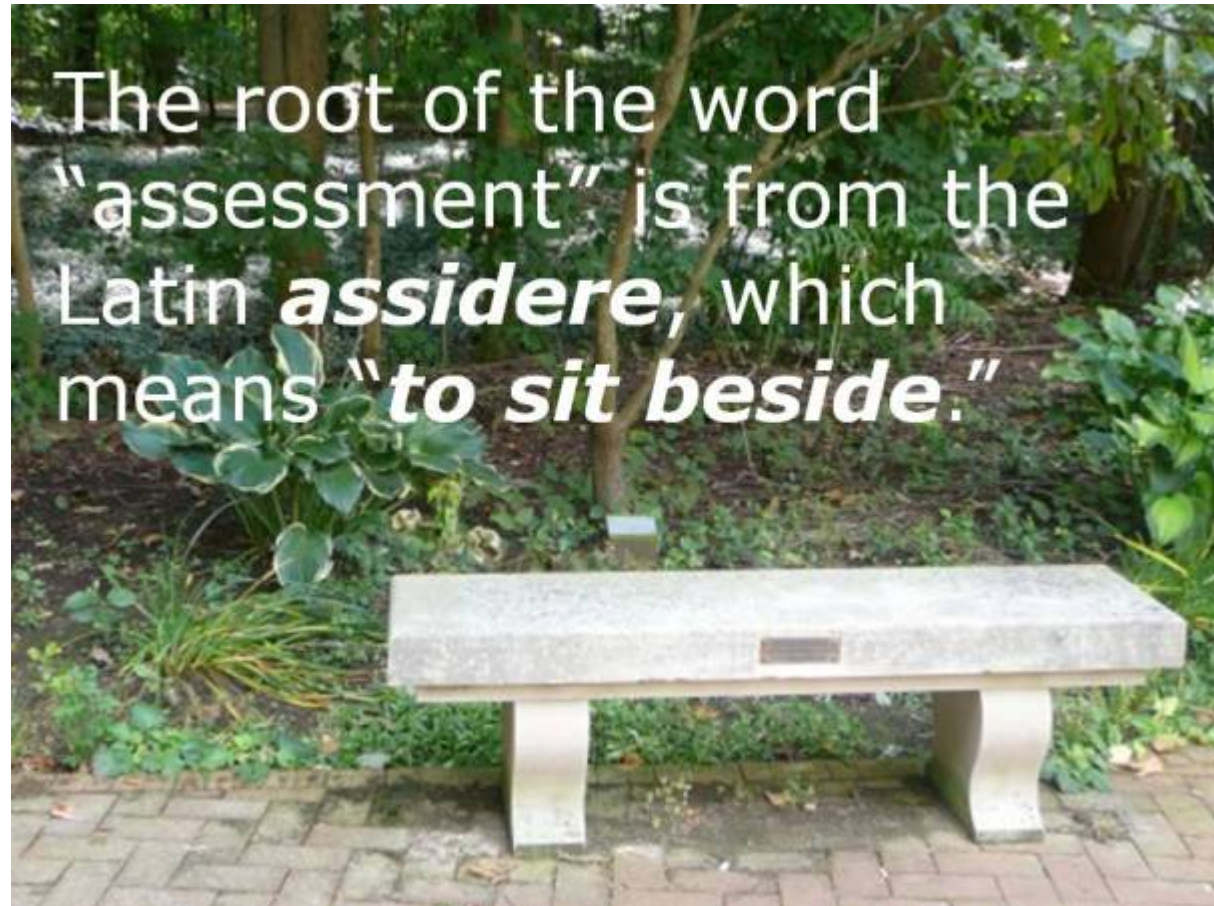
- Turn data into personal and shared knowledge
- Who else needs to know?
- Ad hoc or recurring
- Can this new data set or presentation have other applications?

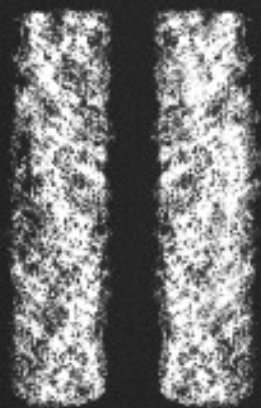




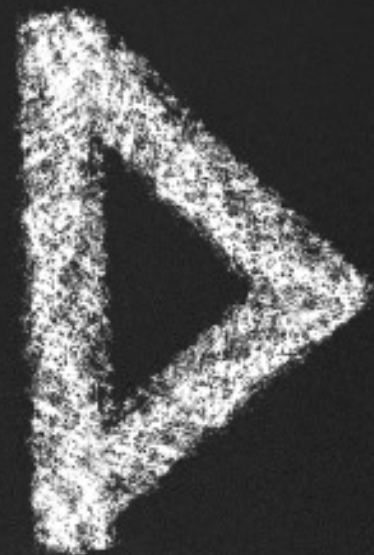
# ASSESS

- How did it go?
- Debrief the process
- Pros and cons
- Document it





PAUSE



PLAY



# Our Systems Environment

## **DATA STORAGE & MAINTENANCE**

ORACLE (not BANNER), Slate CRM, PeopleAdmin, Canvas, SpaceFinder, Lenel, and More! External Data Sources

## **DATA TRANSFER**

Hyland OnBase, PL/SQL, MS QUERY, MS ACCESS, Argos, WebServices

## **DATA TO INFORMATION**

Excel, Argos, BannerWeb, SPSS, SAS

## **DATA TO DECISIONS**

Tableau





# Barriers to Acquiring Data

- Lack of access to good tools
- Lack of awareness of what data and where data exist
- Inability to access data
- Only aggregated data is available
- Currency of data
- Request process for accessing data
- Fear of misinterpretation/misuse
- Confidentiality and privacy concerns
- Limited resources (e.g. staff time)

# Implications

- Big Brother & Profiling
  - A Mindful of the Balance of Mission *and* Metrics
  - Information Sharing
  - Obligation (Expectation) to Act
  - Aligning Resources
  - Marginalization of Big Data – Who does big data leave behind?
- 
- Campbell, J. P., DeBlois, P. B., & Oblinger, D. G. (2007). Academic analytics: A new tool for a new era. *Educause Review*, 42(4), 40.
  - Lerman, J. (2013). Big data and its exclusions. *Stanford Law Review Online*, 66.



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Online Request Form  
Data Repositories  
Training, Training, Training