

Real Estate Services/Relocation Assistance

Whether you are moving cross-town or cross-country...

Howard Hanna offers John Carroll faculty, alumni, staff, student and family members enhanced real estate services through the **Hanna Gold Advantage Program**. These services include discounts on real estate commission, mortgage and closing services and access to various retail services.



To take advantage of the Hanna Gold Advantage Program, John Carroll University members must register IN ADVANCE with Howard Hanna's Relocation & Business Development Department.

- Click here to register at www.hannagoldadvantage.com
- Call the Hanna Gold Advantage Coordinator at 1-216-643-9767 or 1-800-656-7356 ext 307
- Fax 1-216-447-8839

NATIONWIDE Real Estate Benefits

Through Howard Hanna Real Estate Services partnership with JOHN CARROLL UNIVERSITY, Howard Hanna offers the following services/discounts to faculty, alumni, staff, students and family members through Howard Hanna's Relocation & Business Development Department:

HOME PURCHASE

CASH BENEFIT EQUAL TO 5% OF THE GROSS COMMISSION *

\$400.00 CLOSING COST CREDIT When Using Howard Hanna Mortgage Services and Barrister's Land Abstract Company.

EXAMPLE OF HOME PURCHASE BENEFIT

When a faculty, staff, student, alumni or family member registers for the program with Howard Hanna's Relocation & Business Development Department:

Purchase Price:	\$200,000
If the commission rate is 7%, the employee receives 5% of \$14,000	\$ 700

Cash benefit on HOME PURCHASE \$700.00

PLUS

MORTGAGE AND TITLE CREDIT TOWARDS CLOSING COSTS:

when a faculty, staff, student, alumni or family member registers for the program with Howard Hanna's Relocation & Business Development Department and uses Howard Hanna Mortgage Services and Barrister's Land Abstract Company

Closing Cost Credit at Closing is \$400.00

HOME SALE

CASH BENEFIT EQUAL TO 5% OF THE GROSS COMMISSION*

EXAMPLE OF CASH BENEFIT

When a faculty, staff, student, alumni or family member registers with Howard Hanna's Relocation & Business Development Department for the program:

Purchase Price: \$200,000

If the commission rate is 7%, the employee receives 5% of \$14,000 \$ 700

TOTAL CASH BENEFIT ON HOME SALE \$700.00

FREE CONSULTATION WITH A MORTGAGE PROFESSIONAL ON BEST MORTGAGE RATES AND \$400.00 CLOSING COST CREDIT WHEN REFINANCING THROUGH HOWARD HANNA MORTGAGE SERVICES AND BARRISTER'S LAND ABSTRACT COMPANY

Excellent rates on various Insurance products with **HOWARD HANNA INSURANCE SERVICES**, Inc. to include: homeowners, auto, life, mortgage protection, etc.

Excellent rates and corporate priority moving services with our **RETAIL ALLIANCE SERVICE PARTNERS** and various retail services.

* The commission and closing cost discounts apply only with **advance registration** through the Howard Hanna's Relocation & Business Development Department. Discounts may be prohibited in some states; however, other real estate services are still available per the program.



WHETHER YOUR MOVE IS “CROSS-TOWN OR CROSS COUNTRY”

HOWARD HANNA’S RELOCATION & BUSINESS DEVELOPMENT DEPARTMENT

can provide quality real estate and relocation services

and one-stop shopping ...

1. **Pre-arrival Counseling** – Candidates/new hires receive area counseling prior to relocation. A Corporate Relocation Counselor will counsel and coordinate destination services to include introduction to the area, special interests of family members, and housing and neighborhood requirements.
2. **Relocation Kit** – These packets contain general information on the destination city to include: cultural amenities, taxes, average housing prices, climate, as well as specific community information. If children are involved in the relocation, separate packets will be sent to them detailing activities that they would enjoy.
3. **Hanna Gold Advantage Program** – Howard Hanna’s Corporate Relocation Counselor counsels and register on the benefits of the Hanna Gold Advantage Program.
4. **School Information** – Customized school information will be provided as well as personalized tours of area schools.
5. **Home Finding Assistance** – A Realtor® trained in corporate relocation will be recommended to service the home finding needs of your candidate/new hire. The Realtor® will introduce the various housing choices available to suit the individual needs of your candidate/new hire. For special needs assistance, we have Realtor®’s that speak 23 different languages including sign language.
6. **Rental/ Temporary Housing Assistance** – Our rental assistance program provides an overview of the rental market, as well as the involvement of a Realtor® in the viewing of available rental housing.
7. **Area Highlight Tours** – Community orientation tours will be provided by the chosen Realtor®. The tour will accentuate the various areas and lifestyle choices available in Northeast Ohio.
8. **One Stop Financial Assistance**

- **Mortgage Services** – Buyers will be provided with information from various mortgage sources through Howard Hanna Mortgage Services. Our Mortgage Loan Officer will counsel the potential homeowner to learn about the most favorable programs to meet their specific needs.
- **Title & Escrow Services** - Buyers have access to the in-house Title and Escrow services of Barristers Land Abstract Company.
- **Insurance Services** – Insurance provider for homeowners, automobile, umbrella and mortgage protection life insurance. Through our relationship with over 15 national and regional insurance companies, Howard Hanna Insurance Services works to provide the most competitive rates.



9. **100% Money Back Guarantee Program**- If for any reason, the buyer of a home enrolled in the program with Howard Hanna is not satisfied, we will buy back the home for 100% of the purchase price. (only available in Howard Hanna Service Markets).
10. **NATIONWIDE Real Estate Assistance** – Howard Hanna provides guidance to help coordinate the marketing of the residences nationwide or the purchase of a second home or investment properties.
 - We are members of the ***Leading Real Estate Companies of the World*** which provides an entire network of Brokers worldwide. We insure your faculty, alumni, staff, students and family members are connected to the “Best of the Best” Realtors® worldwide.